

# FROM THE DESK TO THE DEEP BLUE SEA

From an initial customer enquiry to the eventual deployment of a buoy anywhere in the world, we treat each and every project in the same way. We ensure our customers receive the best possible service and that the end result of our work is a navigation or mooring buoy 100% fit for purpose.



When an enquiry comes in, we allocate a Marine Engineer to your project to find out more.



We take you through a comprehensive questionnaire, so we know what focal height is required, wave height, depth, conditions and all the other x's & y's that you can think of are taken into consideration.



Now we can work out what you really need, we run it through our system to come up with options for your perfect application.



Thanks to our clever modular approach to buoy design we'll be able to suggest a number of ideas and costs to go with them.



Once the specification is agreed, we'll produce CAD drawings of the configuration, along with a full quotation pack. We realise our customers might not need to buy immediately, so we're happy to keep a project on file and recost as you need it.



When we get the green light for an order, we go into overdrive at our manufacturing facility. For every single buoy we produce a detailed production schedule, operations schedule and place orders for the raw materials we need to produce your order.



Back at the factory, we'll be producing high quality rotomoulded parts, filling them with closed cell foam and then test assembling every buoy to make sure everything fits together perfectly.



All the parts are then Quality Assessed to ensure they meet our quality control standards before disassembly.



Then it's back to base ready to start again...



If required we will also send a Marine Engineer to oversee assembly and assist with deployment.



They are then checked, packed and shipped to wherever you are in the world, ready for bolting back together and a long life on the water.

